



Trainline trading statement for first quarter FY2020

2 July 2019

Trainline plc (“Trainline” or the “Company”), the leading independent rail and coach travel platform selling rail and coach tickets to millions of travellers worldwide, today announces its trading statement for the first quarter of the financial year 2020, the period running from 1 March 2019 to 31 May 2019.

Net ticket sales (£m)	Quarter ended 31 May 2019		
	20Q1	19Q1	YoY
UK Consumer	481	380	27%
UK T4B	307	296	4%
Total UK	788	676	17%
International	117	78	51%
Group Net Ticket Sales	906	754	20%

Key highlights

- **Strong growth in UK Consumer Net Ticket Sales of 27% year-on-year driven by app experience and eTicket adoption.**
- **International Net Ticket Sales grew 51% year-on-year driven by strong app performance.**
- **UK T4B grew 4% year-on-year in line with our guidance for the full year.**
- **Management re-iterates full year guidance (provided in the IPO Prospectus).**

Clare Gilmartin, CEO of Trainline said:

“We are pleased with our first quarter performance, which demonstrates that Trainline continues to consolidate its position as the leading independent rail and coach travel platform. The Q1 performance of the UK Consumer business further demonstrates that the rollout of eTickets supported by a great app experience is shifting customers online and to mobile, with strong app performance also driving International growth. We are also pleased to have successfully completed the IPO of the business in June of this year. With the majority of rail and coach tickets currently still sold offline in the UK and globally, there is a huge opportunity ahead of us to continue to grow and innovate for the benefit of all our stakeholders.”

Enquiries

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About Trainline

Trainline (www.trainline.com) is the leading independent rail and coach travel platform selling rail and coach tickets to millions of travellers worldwide, enabling them to seamlessly search, book and manage their journeys all in one place via its highly rated website and mobile app. Trainline is a one-stop shop for rail and coach travel bringing together millions of routes, fares and journey times from more than 250 rail and coach carriers across 45 countries.

This announcement includes forward-looking statements. These forward-looking statements involve known and unknown risks and uncertainties, many of which are beyond the Group's control and all of which are based on the Directors' current beliefs and expectations about future events. Forward-looking statements are sometimes identified by the use of forward-looking terminology such as "guidance", "believe", "expects", "may", "will", "could", "should", "shall", "risk", "intends", "estimates", "aims", "plans", "predicts", "continues", "assumes", "positioned", "targets" or "anticipates" or the negative thereof, other variations thereon or comparable terminology. These forward-looking statements include all matters that are not historical facts and include statements regarding the intentions, beliefs or current expectations of the Directors or the Group concerning, among other things, the results of operations, financial condition, prospects, growth, strategies, and dividend policy of the Group and the industry in which it operates. No assurance can be given that such future results will be achieved; actual events or results may differ materially as a result of risks and uncertainties facing the Group. Such risks and uncertainties could cause actual results to vary materially from the future results indicated, expressed, or implied in such forward-looking statements. Such forward-looking statements contained in this announcement speak only as of the date of this announcement.